



## SERVING OVER 500 CUSTOMERS

thanks to the added control given by SAP Business One

“ It's been a smart and efficient journey with SAP Business One, and we are excited for the future.”

Deepti Vara – General Manager of Safari Stationers (K) Limited

## GOING FOR GROWTH WITH SAP BUSINESS ONE

Manufacturers of school, office and general stationery, Safari Stationers (K) Limited, turned to ACETeK to implement SAP Business One seamlessly into their business. With synchronized operations and improved internal control, Safari Stationers (K) Limited are ready for the future.

### Objectives

- Safari Stationers (K) Limited previously used an accounting system that could not support the growth of the business.
- As a low margin, high volume business, new software was required that could provide accurate monitoring while synchronizing operations.

### Why SAP and ACETeK

- SAP Business One provided all the features that Safari Stationers (K) Limited needed.
- ACETeK understood the stationery industry and knew exactly what was required.

### Benefits

- Since implementation, Safari Stationers (K) Limited has been able to monitor more customers and become one of the top stationery manufacturers in East Africa.

- Staff members can now monitor credit easily and put restrictions on non-paying clients.
- Sales parameters have been set up to place restrictions on the sales team to ensure only the correct number of orders are taken.
- Numerous reports have been implemented, which allows the team to keep track of price changes on imported materials.
- Decision making, approvals and analytics across the business have improved significantly.

### SAFARI STATIONERS (K) LIMITED

[www.safaristationers.co.ke](http://www.safaristationers.co.ke)

### INDUSTRY

Wholesale  
Distribution

### PRODUCTS AND SERVICES

Manufacturers of school, office and general stationery, photocopy paper and envelopes

### EMPLOYEES

100