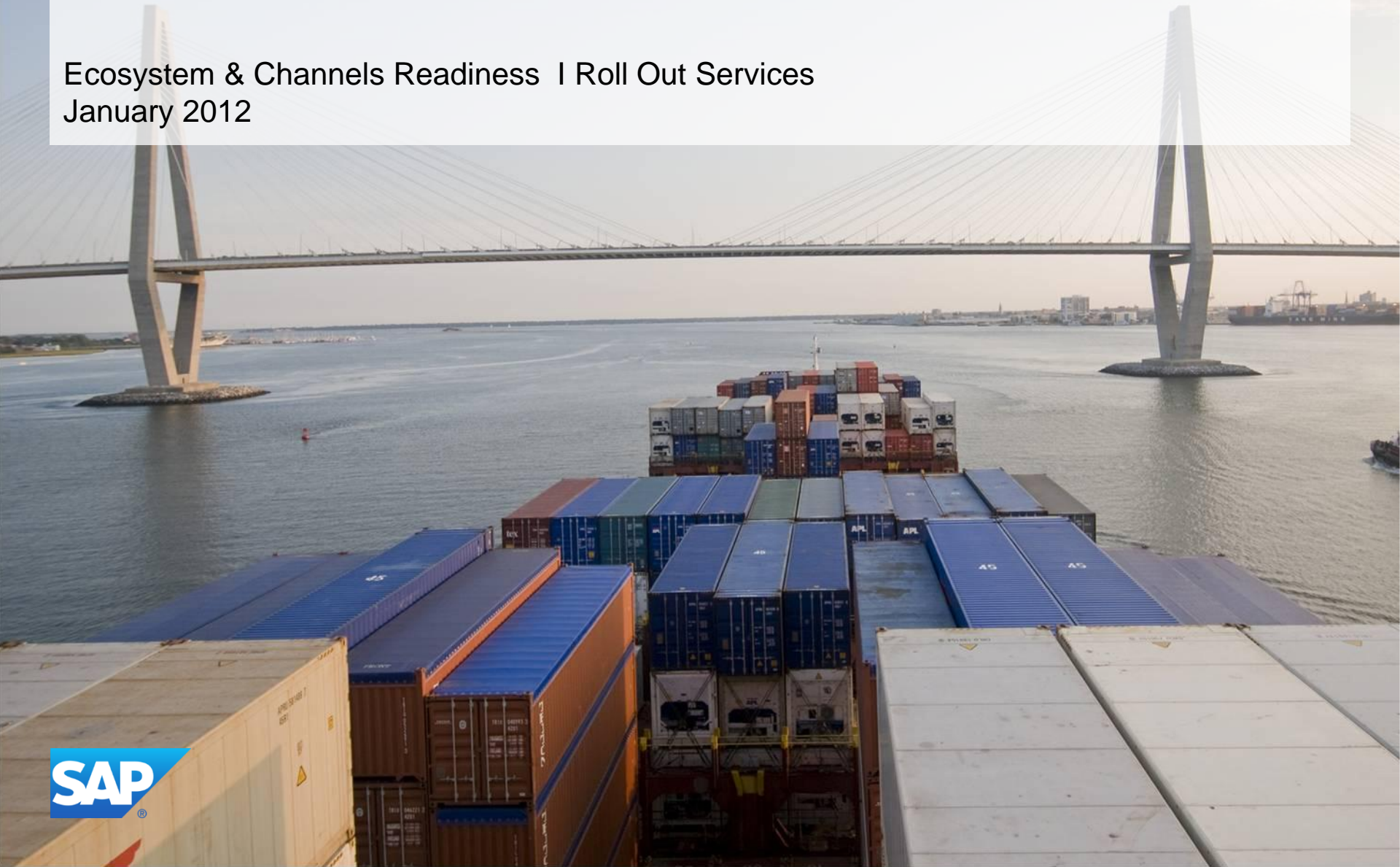


Intercompany Integration Solution for SAP Business One Introduction

Ecosystem & Channels Readiness | Roll Out Services
January 2012



Market Needs

Subsidiary and/or branch companies that run SAP Business One and control multiple legal business entities need a complete solution to consolidate their business information:

- **Data and content sharing**
- **Standardized, transparent business processes across companies**
- **Visibility over operations across companies**
- **Improve control and collaboration**



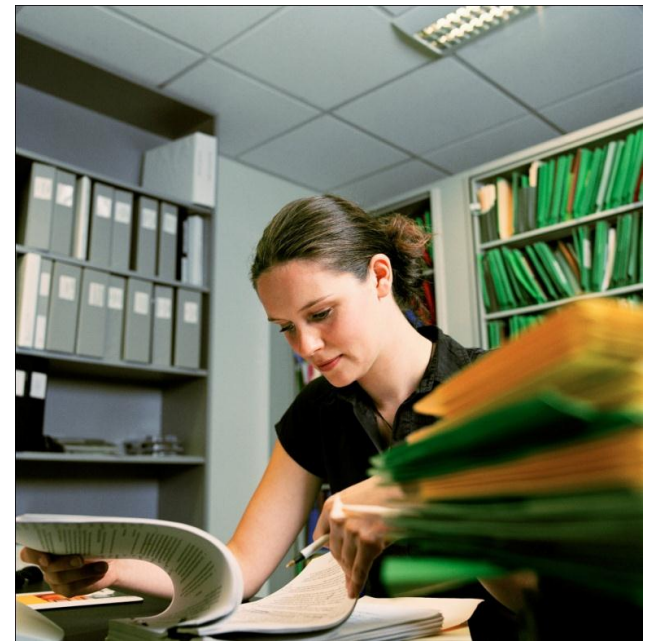
Intercompany Integration Solution for SAP Business One

Highlights

The **intercompany integration solution for SAP Business One** enables businesses that run SAP Business One in different installations to manage intercompany transactions between partner companies

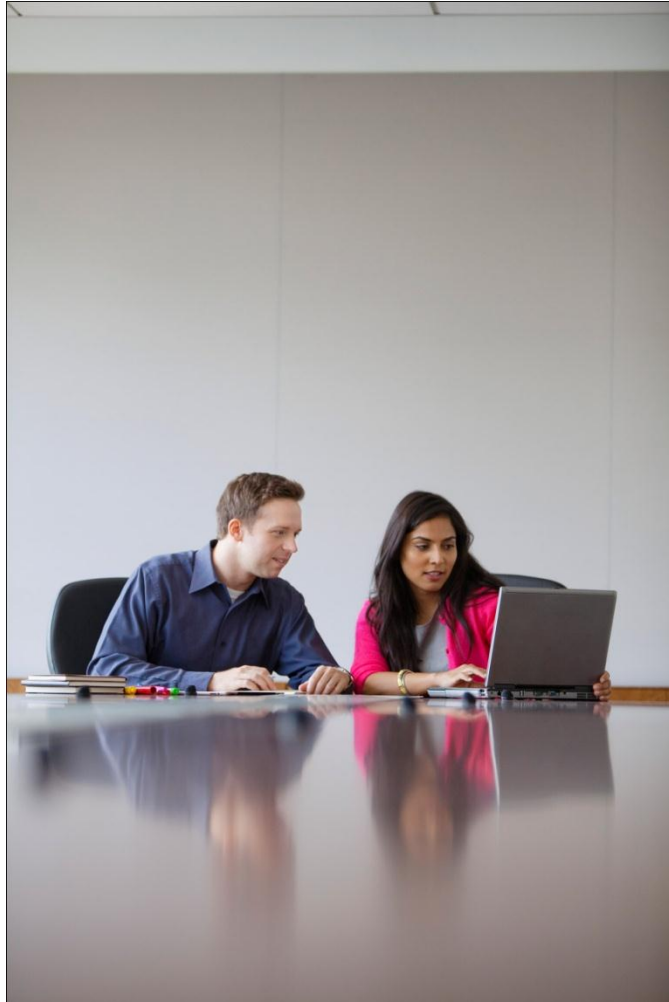
Highlights of the intercompany integration solution:

- Financial transactions and consolidation across different SAP Business One systems
- Automatization of complex business processes
- Delivered out of the box
- Based on the integration framework of SAP Business One - No deep knowledge in the integration technology required



Intercompany Integration Solution for SAP Business One

Market Needs – and their solutions



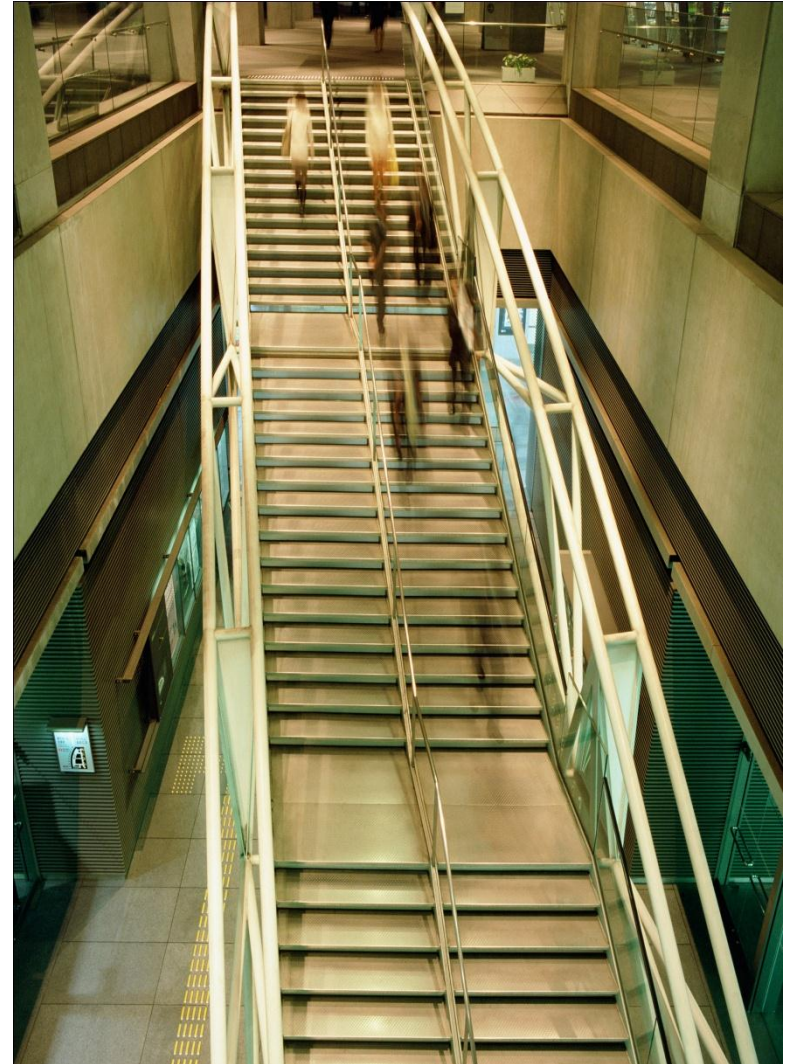
Market Need	Solution Feature
Data and content sharing	Master Data Replication
Standardized business processes	Intercompany Trade
	G/L Allocations
	A/P Service Invoice Allocations
	Centralized Payments
Visibility over operations	Multi-Level Financial Consolidation
	Intercompany Inventory in Warehouse Report
	Consolidated Balances by Business Partner Report
	Consolidated Sales Analysis Report
	Branch Balances Report
	Un-posted Transaction Report
Improve control & collaboration	Remote Query Execution
	Consolidated Credit Limit Check
	Intercompany Message Log
	Business Transaction Notifications (Alerts)
	Multi-Currency Support
	Multi-Instance Support
	Intercompany Workflow

Intercompany Integration Solution for SAP Business One

Helps partner companies be more productive

Benefits for Partner Companies:

- Faster implementation
- Data and content sharing
- Standardized, transparent business processes
- Visibility over operations
- Improved control and collaboration
- Support the compliancy in dedicated countries



Intercompany Integration Solution for SAP Business One

Further Information

Visit the intercompany integration solution for SAP Business One page on SAP Channel Partner Portal at

<http://channel.sap.com/sbo/intercompany>