

# TARMAL WIRE PRODUCTS LTD

## INTRODUCTION

Established 25 years ago, it has grown into a company with an annual capacity of over 100,000 metric tonnes; making it one of the leading manufacturers of steel and allied products in East Africa.

Tarmal have invested in state-of-the-art technology, including fully automated STEEL ROLLING MILL, TUBE MILL and a complete WIRE MILL, which boast high production capacities providing quality and value at affordable prices.

Tarmal was finding it difficult to manage their business and the growth plans they had. Key personnel were tied down in babysitting the business and firefighting. SAP Business One and ACeTeK gave them a competitive edge to better run the business.

## THE CHALLENGE

- ✓ Disparate systems with duplication of work
- ✓ Limited reporting, limited functionality

## KEY BENEFITS

- ✓ Automated Controls and Reports
- ✓ Management by exception allowed Directors to concentrate on expansion and only get involved when required
- ✓ Integrated system giving real-time single information of truth from all four locations
- ✓ Scalable to support further growth
- ✓ Better purchase and production planning, stock management and cash flow



**TARMAL**  
THE STEEL PEOPLE

## COMPANY KEY FACTS

**Industry :** Metal Processing

**Sector :** Manufacturing and Distribution

**Previous Solution :** Pastel

**“We appreciated the engagement process that ACeTeK offered. They took us on the journey to making a decision with minimal fuss, and allowed us to truly vet the suitability of SAP for the business”**

**“Controls are in place, traceability is in place, and the business has the visibility it requires to make decisions”**

**Mukarram Jafferjee - Director**



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