



# LAVIDA LTD

## INTRODUCTION

Established in 2014, with its Headquarters in Nairobi, Lavida is an upcoming chain of duty free shops located in Rwanda, Uganda and Congo with plans to open up in other countries across Africa.

The shops trade in close to 1000 products in different currencies with a need to comply with local rules and statutory requirements.

As Lavida expanded into various countries, managing the business became very difficult especially purchase planning that was centralized and contracted ACeTeK to Implement SAP Business One in all their locations.

## THE CHALLENGE

- ✓ Various bespoke systems that could not be integrated
- ✓ Inventory visibility and availability

## KEY BENEFITS

- ✓ Increase in overall operational efficiency
- ✓ Consolidation of financial and stocks data has improved purchase planning.
- ✓ Reduced stock outs which in turn has reduced lost opportunities
- ✓ Flexible, scalable and multi-lingual platform that can grow with the company
- ✓ Able to analyse trends and make informed decisions



## COMPANY KEY FACTS

Industry : Fast Moving Consumer Goods

Sector : Retail

Previous Solution : Bespoke

**“We have to control our business and stocks closely. SAP keeps it under control.”**

**“ACeTeK understood that we had a business challenge, not a computing problem. That gave us confidence. They understood what our business needed from SAP Business One”**

**Sameer Sheikh – General Manager**



[info@aceteksoftware.com](mailto:info@aceteksoftware.com)  
[www.aceteksoftware.com](http://www.aceteksoftware.com)

