



HIGHLANDS MINERAL WATER COMPANY LTD

INTRODUCTION

Established in 1954, is one of the pioneers of the soft drinks industry in Kenya.

Highlands boasts of a wide portfolio which includes bottled water, Highlands Cordials, CLUB carbonated soft drinks and RIO ready-to-drink juices.

In a competitive market dominated by international and local brands, Highlands embarked on transforming their business with a vision to grow their product lines and distribution outlets and vetted a number of solutions before finally opting for ACeTeK and SAP Business One.

THE CHALLENGE

- ✓ Systems in place not scalable for projected growth
- ✓ Limited reporting, limited functionality
- ✓ Business processes need to evolve to support growth

KEY BENEFITS

- ✓ Automated Controls and Reports
- ✓ Management by exception giving key personnel alerts on when they need to attend to matters
- ✓ Being able to manage distribution channels, depots and production costs in one integrated system
- ✓ Scalable to support further growth
- ✓ Better decision making and planning with real-time information analytics



COMPANY KEY FACTS

Industry : Food and Beverages

Sector : Manufacturing and Distribution

Previous Solution : QuickBooks and Excel

“ACeTeK have transformed our business processes. We are much more streamlined and integrated now”

“If you are looking to improve workflow, output of information and save time and money, then SAP Business One has done exactly that”

Paul Chege - CEO



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