



# HABESHA STEEL MILLS PLC

## INTRODUCTION

Established in 2007, Habesha produces ASTM A615 GR-60 Ribbed Bars.

The company is supporting the country's development through creating employment opportunity by expanding its capacity; substituting rebar imported in the country and raising rebar supply of the country by providing the best quality with competitive price.

In line with the growth plans, there was a strong need to automate the business to the next level. ACeTeK and SAP Business One were the preferred option considering their experience the industry.

## THE CHALLENGE

- ✓ Systems in place not scalable for projected growth
- ✓ Limited reporting, limited functionality
- ✓ Business processes need to evolve to support growth

## KEY BENEFITS

- ✓ Disparate systems streamlined, standardising business processes
- ✓ Tracks and controls costs & margins, providing visible profitability
- ✓ 360° Visibility and management of all operations & activities
- ✓ A real-time integrated system with automated approvals, alerts and reports have improved overall decision making



### COMPANY KEY FACTS

**Industry :** Metal Processing  
**Sector :** Manufacturing and Distribution  
**Previous Solution :** Bespoke

**“Prior to SAP Business One we felt like we needed more back office people. The efficiencies afforded by SAP however meant this wasn't the case”**

**“ACeTeK delivered a smooth implementation. We went live on time and within budget”**

**Kishen Rawal – Managing Director**



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