



CHEMOQUIP LTD

INTRODUCTION

Established in 1992, Chemoquip is one of the largest "one stop shop" for laboratory equipment supplies in East and Central Africa, supplying to a number of different institutes and organisations, including: private labs, government labs, reach centers, pharmaceuticals, as well as food, dairy industries, amongst many more.

Have branches in Kenya, Zambia and Tanzania and are exporting to countries such as: Tanzania, Uganda, Malawi, Somalia and Rwanda.

Having outgrown Tally ERP, decision to move to SAP Business One and ACEteK was taken as it gave the best returns on investment.

THE CHALLENGE

- ✓ Overreliance on Excel and duplication of work
- ✓ Limited reporting, limited functionality
- ✓ Needed CRM and workshop fully integrated with stocks and finance to better manage growth and satisfy customers

KEY BENEFITS

- ✓ Less business risk due to robust serialized inventory control
- ✓ Future-proofed technology investment that grows with business
- ✓ Improved performance visibility for sales team and better insight into overall company performance
- ✓ Better service tracking and delivery to customers
- ✓ Provided multi-branch management and consolidation



COMPANY KEY FACTS
Industry : Laboratory Equipment
Sector : Distribution and Service
Previous Solution : Tally ERP

“SAP Business One is a product that grows with your business and provides plenty of scope for feature rich enhancements”

“ACEteKs commitment to the project ensured that what we wanted as a return on our investment, was delivered within budget”

Feroz Nawab - Director



info@aceteksoftware.com
www.aceteksoftware.com

